

SAMAN MOHAMMADI

JEWELRY SALES ASSOCIATE

PERSONAL PROFILE

Dedicated customer service specialist, talented at processing high volumes of error-free transactions. Adept at customer engagement and relationship building using communication and consultative sales approach.

WORK EXPERIENCE

Jewelry Sales Associate

Aftab Jewelry | July 2021 - present

- Worked as a dedicated high-end sales associate
- Increased revenue by 30 percent within the first six months
- Helped create a new display method to entice more buyers
- Used a consultative sales approach to successfully build relationships with high-end buyers
- Developed and implemented sales training programs that improved sales skills
- Managed a team of sales representatives
- Recruited, trained, and developed a team of sales representatives

Start-Up and Website Developer

Odyssey Company | Nov, 2020 - Oct, 2021

- Developed and implemented a comprehensive marketing strategy for a start-up company, resulting in an increase in leads and sales
- Advised a start-up company on the development and execution of a go-to-market strategy, resulting in a successful product launch
- Wrote and edited high-quality articles, blog posts, and website copy that drove organic traffic to the company website
- Updated and maintained the company's website, ensuring all content was accurate and up-to-date
- Wrote and developed website and blog posts to engage target audiences and drive website traffic
- Wrote and designed more than 20 websites

CONTACT ME AT



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Tehran, Iran

EDUCATION

Master of Science, Astrophysics

Imam Khomeini International
University, Qazvin, 2009-2011

- Top student award for 3 years in a row

Bachelor of Science, Solid Mechanics

Islamic Azad University, Tehran, 2008-2013

COURSES

MS Office, Mojtama Fani
Tehran

Nuclear Simulation, Imam
Khomeini International
University

python, Coursera

Website Founder, Developer, and Administrator

Sciencemood | August 2020 - present

- Developed and designed the website using WordPress
- Researched and wrote blog posts, and web content that increased website traffic
- Created and implemented a content strategy that boosted website SEO rankings and improved organic search traffic
- Developed a user-friendly website
- Optimized website content for SEO and organic search visibility
- Enhanced website design to improve user experience
- Conducted keyword research to identify topics with high search volume and low competition for SEO optimization
- Developed and implemented a search engine optimization (SEO) strategy that increased organic search engine rankings

Physics Teacher

Self-Employed | Sep, 2020 - Oct, 2021

- Planning, preparing, and delivering lessons to a high standard
- Preparing textbooks, handouts, course work & homework assignments
- Collected educational information and taught to students during classes
- Conveyed subject matter and lecture to the students in a creative way
- Evaluated the students individually to identify areas of difficulty
- Ensured completion of assigned syllabus within the time frame given
- Conducted parent-teacher conferences to discuss student progress and develop strategies for improvement

SKILLS SUMMARY

Front-End and Back-End
web development by
WordPress

★★★★☆

Website SEO

★★★★☆☆

UI/UX Design

★★★★☆☆

Photoshop

★★★★☆☆

Linux

★★★★★

Nuclear Simulator Code
Geant 4

★★★★★

Corsika Coding

★★★★☆☆

MATLAB

★★★★☆☆

Solidworks

★★☆☆☆☆

Abaqus

★★☆☆☆☆

Nuclear Simulator MCNPx

★★★★★

PDMS

★★★★☆☆

Node Ceasar

★★★★☆☆

Astrophotography Teacher

University of Applied Science and Technology Unit
47| Sep, 2009 - Jun, 2011

- Developed a student-centered approach to learning that encouraged individual creativity and exploration
- Provided individualized instruction to students with special needs, resulting in improved learning outcomes
- Utilized technology in the classroom to enhance the learning experience
- Participated in professional development activities to stay up to date on best practices
- Created a diverse range of student projects, resulting in increased student engagement and enthusiasm

Deputy CEO

Raja Rail Transportation Co., Kamand | Jan, 2005
- Oct, 2006

- Supported the CEO in developing strategies to meet business objectives
- Negotiated key contracts with customers and vendors, resulting in cost savings
- Collaborated with board members to develop a plan for the company, resulting in higher profitability and market share
- Developed a customer loyalty program that increased customer retention

INTERNSHIP

Energy Industry Engineering and Designing (EIED) |
May-July 2013

- Developed a presentation outlining key findings in a project, leading to a successful completion
- Researched new technologies and trends in the industry, resulting in improved processes and new ideas
- Learning and Working with PDMS and Node Ceasar

SKILLS SUMMARY

CSS

★★★★☆☆

PHP

★★★★☆☆

Quantum Espresso

★★★★★

wordpress

★★★★★

WooCommerce

★★★★☆

C#,C++,C

★★★★☆☆

HTML

★★★★☆

SQL

★★★★☆

Python

★★★★☆

LANGUAGE

ENGLISH

PERSIAN

PAPERS

Simulation of cosmic electron synchrotron radiation in the sun's magnetic field and a typical star

20th Meeting on Research in Astronomy, May 2017

Simulation of electron synchrotron radiation with 1, 1.5 and 2 GeV energy in the magnetic field close to the neutron star

20th Meeting on Research in Astronomy, May 2017

Optical investigation of zigzag, armchair and double-walled carbon nanotubes as infrared camera detectors using density functional theory by Quantum Espresso code

Thesis

An investigation into the synchrotron irradiation of the trapped charged particles in magnetic field of a typical star using Monte Carlo method

Master Thesis, Jun, 2009- Oct, 2011

DEVELOPED WEBSITES

WWW.SCIENCEMOOD.COM

WWW.MARYAMMOHAMMADI.ORG

WWW.INNODENT.BIZ

WWW.POSTURELEADER.COM

WWW.DRARASHP.COM

WWW.VRMIGHTY.COM

WWW.ELITEPASSADV.COM